

THE GLOBAL ADVANTAGE

A Fortune 300 public company, Global is recognized as a major supplier of energy products throughout the Northeast. Global has direct access to the complete energy chain: local utilities, interstate pipelines, a secure supply network, storage gas, and the financial ability to best utilize these resources. As a Global customer we provide you with market intelligence and insight essential to assisting your decision making.

■ **Risk Management** - Our expert staff brings a sophisticated product offering and guidance and can provide you with risk management programs.

■ **Purchasing Strategies** - are customized specifically for the needs of your business and are designed to achieve budget certainty and give you the flexibility needed to capitalize on favorable market conditions.

■ **Product Offerings** - are tailored to the individual customer based on unique individual requirements.

Global offers many pricing options: market based price; NYMEX Plus with trigger options; caps and collars; and customized programs. Various term lengths, firm and interruptible supply, bandwidth programs, and partial volume locks are available with each pricing option. For our dual fuel customers, we provide real time market intelligence enabling this customer class to take advantage of the lowest price fuel for any period.

We offer our complete suite of energy products to a diverse group of commercial and industrial customers including: multi-family dwellings; commercial office buildings; hospitals and health care facilities; factories and warehouses; restaurants; regional and national retailers; financial institutions; Federal, State and Municipal governments; Laundromats; bakeries; schools and universities; religious institutions; and many others.



To start experiencing the Global advantage, please contact us today.

In New England:

Perry Bernstein at 401-421-5870,
or e-mail: pbernstein@globalp.com
or

Dennis Bowersox at 781-398-4025,
or e-mail: dbowersox@globalp.com

In Metro New York City:

Bob Reicher at 718-536-3000,
or e-mail: breicher@globalp.com

For additional information please contact:

Miles Allen at 781-398-4239,
or e-mail: mallen@globalp.com

Visit us online at www.globalp.com

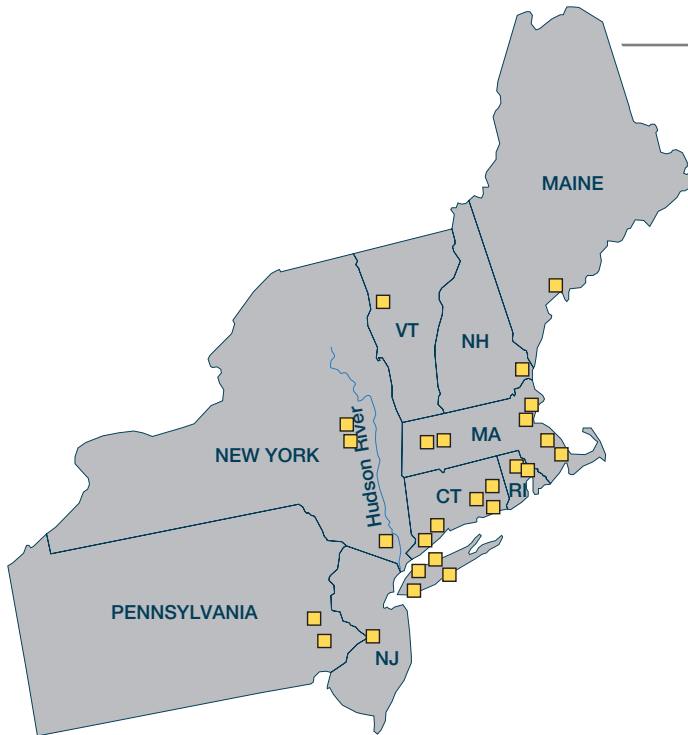


The Energy to Lead the Way!

www.globalp.com

A HISTORY OF GROWTH

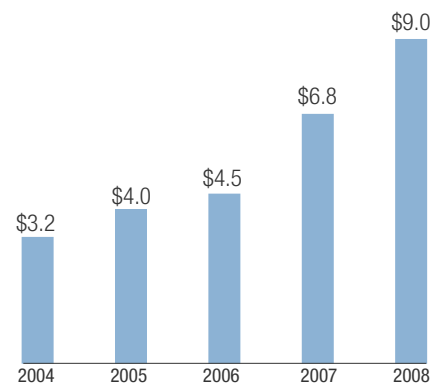
Global Partners' roots extend more than 75 years to the early 1930s, when Abraham Slifka began delivering range oil from a 275-gallon truck through the neighborhoods outside of Boston. Today, with his grandson Eric leading the company as president and CEO, Global Partners, a FORTUNE 300 company with more than \$9 billion in 2008 sales, has expanded its footprint across the Northeast. Combining strategic acquisitions and organic growth, Global Partners is a leading wholesale supplier of energy products, including gasoline, distillates, residual fuel, natural gas and electricity, in New England, New York, New Jersey and Pennsylvania. Global Partners is a master limited partnership that trades on the New York Stock Exchange under the ticker symbol "GLP."



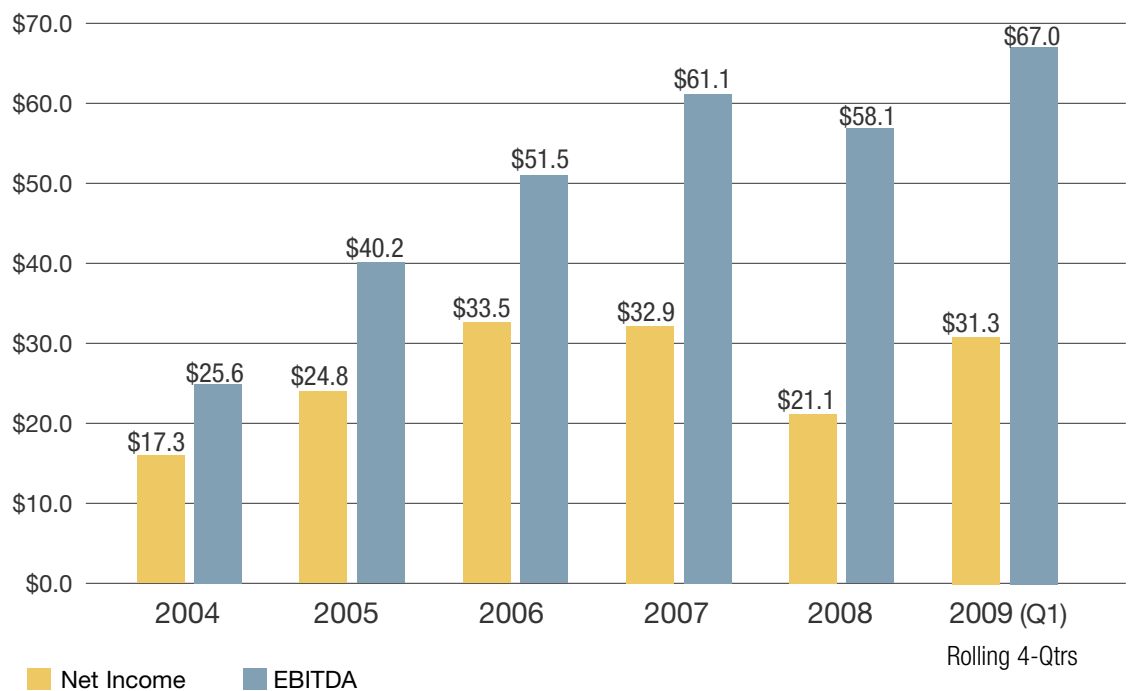
OVERVIEW OF GLOBAL PARTNERS' PRIMARY TERMINAL ASSETS

■ Product Terminals

SALES (\$ in billions)



NET INCOME AND EBITDA HISTORY



FIXED PRICE

- Establishes known cost with budget certainty for energy prices for a chosen period.
- Provides opportunity for customer to capture forward Nymex and Basis values in view of budgetary objectives and protect against upward price risk tied to anticipated market volatility (summer heat, hurricanes, winter spikes, etc.).
- Fixed Price contracts are typically pursued when the market is in its undervalued stage. Can be utilized to capture seasonal and/or annual market lows when customer is anticipating rising prices.

INDEX

- Provides the customer with floating market prices for the desired contract term. Market price is determined by an independent third party and as published. Predetermining contract quantity is not necessary.
- Includes an option to convert to a fixed price.
- Index Price contracts are typically used when the market is in its equilibrium or overvalued stage and customer anticipates stable or falling prices.
- Positions customer to participate in downward price movements.
- Ideal for the customer that wants to be “at the market” at all times.

MONTHLY VARIABLE RATE

- A flexible plan that offers a market-based rate with no long-term commitment. When rates are low, this plan allows you to take advantage of lower market trends.
- Global's Monthly Variable Rates are typically lower than the local utility rates.
- This plan includes an option to commit to a fixed price.



Fixed Price contracts protect against upward price risk tied to anticipated market volatility (summer heat, hurricanes, winter spikes, etc.)

FLOATING PRICE WITH A CAP / CEILING

- A Ceiling, or Cap, allows a customer to purchase Natural Gas at a market price “not to go above” a predetermined price.
- Eliminates the risk of unlimited price increases with full participation in downward price movements.
- Predetermined volume is required.
- Ceiling value is determined by customer’s needs, and the cost of the Ceiling is imbedded in the Floating Price.
- Best suited for entities that are willing to pay a small premium in exchange for future downward price movements.
- Insures price objectives are met without fixed prices and provides an opportunity to lower energy costs if the market drops.

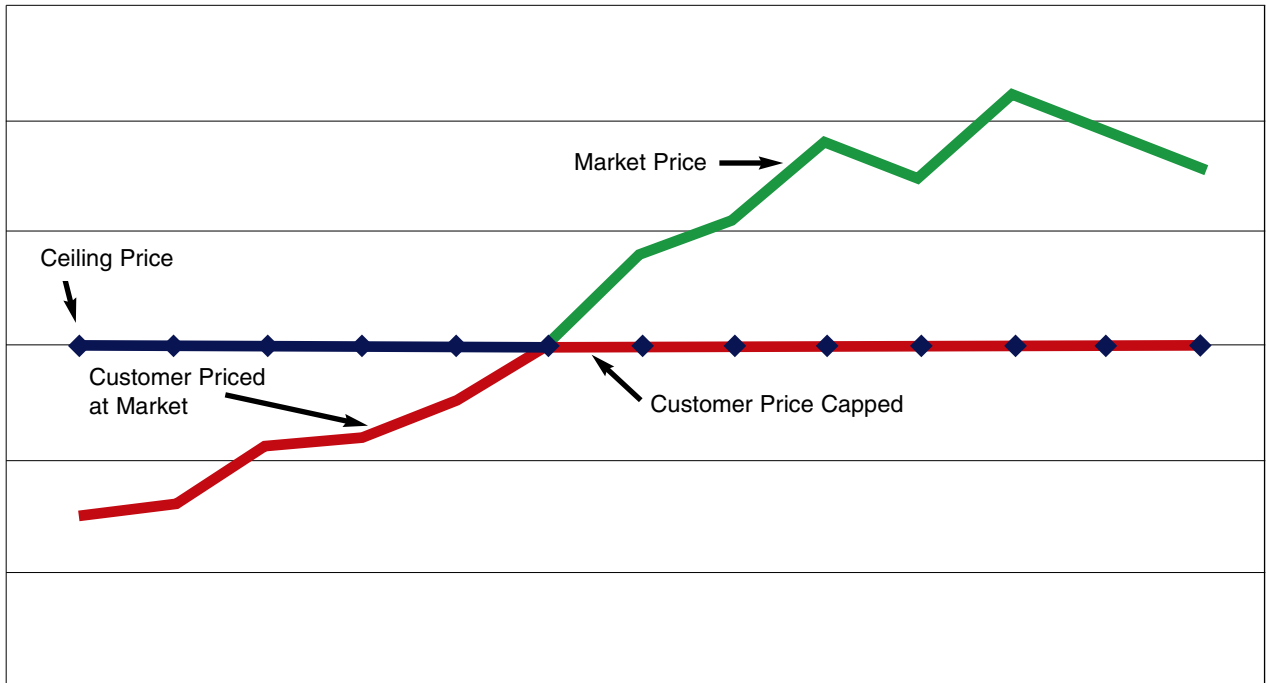


FLOATING PRICE WITH A COLLAR

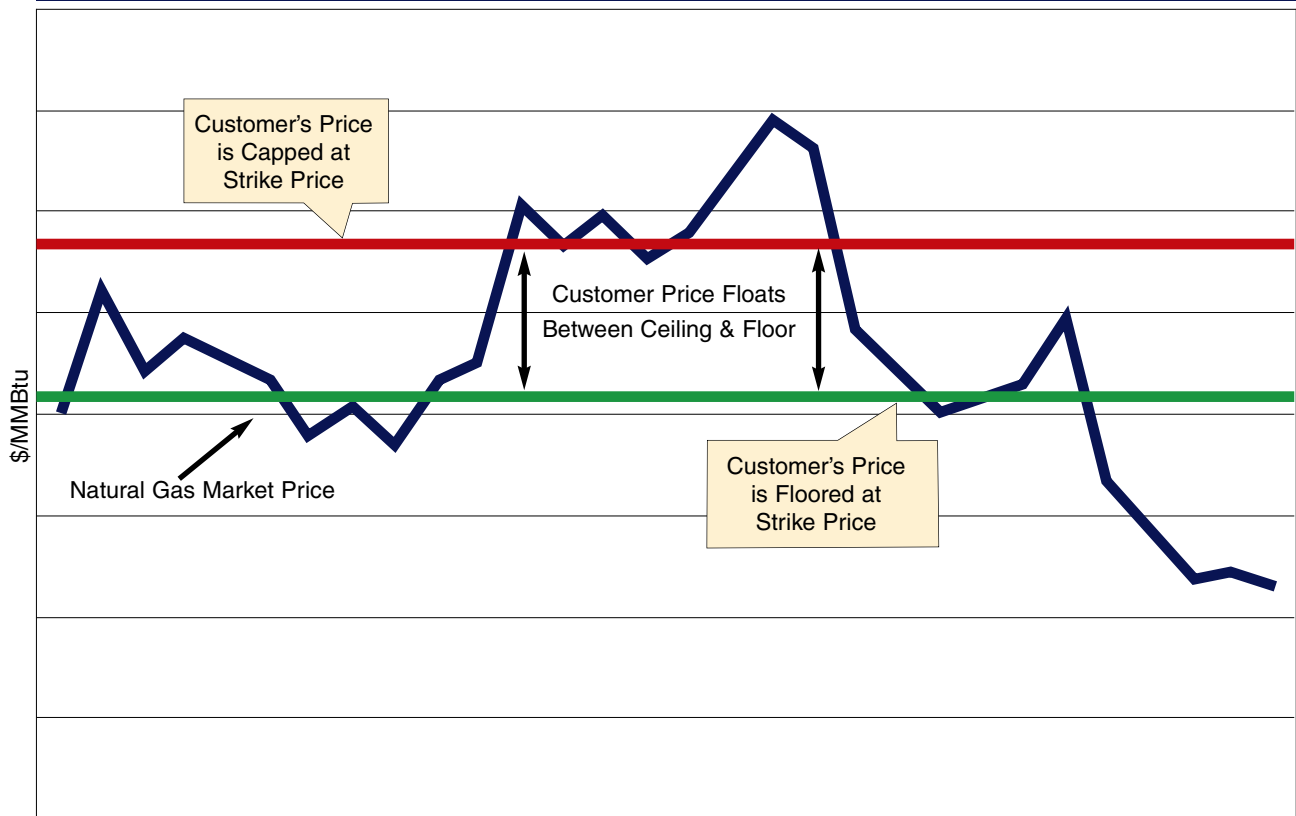
- A Collar allows a customer to purchase Natural Gas at a market price “not to go above” and a “not to go below” a predetermined price.
- Eliminates the risk of unlimited price increases with full participation in downward price movements to an established floor.
- Predetermined volume is required.
- Collar values are determined by customer’s needs, and the cost of the Collar is imbedded in the Floating Price. Cost of the Collar is typically low due to the offsetting values of the Ceiling and Floor prices.
- A collar is best suited for entities that wish to float with the market and achieve “not to go above” price certainty in exchange for a “not to go below” price commitment.

Combining a Floating Price with a Cap or Collar, customer’s objectives are met without fixed prices and provides a defined opportunity to lower energy costs when the market drops

CAP/CEILING



COLLAR



NYMEX BASED PRODUCTS

SETTLE + BASIS

- NYMEX Settle + Basis utilizes the NYMEX price for the applicable month as determined on the last day of the NYMEX trading cycle, enabling the customer to float with market prices for the desired contract term.
- This product is used in conjunction with a locked in Basis value.
- Predetermining contract quantity is necessary.
- NYMEX Settle + Basis contracts are used when the market is in its equilibrium or overvalued stage and customer anticipates stable or falling prices.
- Positions customer to participate in downward price movements. Provides opportunity for customer to float with NYMEX values along with a fixed Basis value.
- Provides no protection against upward price risks tied to anticipated market volatility (summer heat, hurricanes, winter spikes, etc.). A Floating Price reflects the latest market conditions.

- Ideal for the customer that wants to be “at the market” at all times.

TRIGGER PRICING

- NYMEX Trigger pricing gives the customer the option to lock in future months pricing when deemed advantageous. Daily trading and reporting of the NYMEX futures contract provides price transparency for customer.
- Once triggered, the price is fixed at the NYMEX values triggered plus the previously locked basis value.
- Predetermining contract quantity is necessary.
- A typical customer utilizing NYMEX Trigger pricing is someone who reviews the market regularly. Meeting predetermined budget numbers is secondary to achieving the lowest possible price.
- Best triggered when prices are in the lower historical range of the market.
- Affords the customer the opportunity to establish a favorable Basis price at the initiation of the contract period and fix the commodity portion at a later date. Permits establishment of a fixed natural gas price at the precise moment when it is believed that the market is most favorable.



Typical customer utilizing NYMEX Trigger pricing is someone who reviews the market regularly. Meeting predetermined budget numbers is secondary to achieving the lowest possible price.



The Energy to Lead the Way!

www.globalp.com

SUBSTITUTION

NATURAL GAS / RESIDUAL OIL

- Available to dual fuel customers who can burn either oil or natural gas. Ensures that the customer will be able to choose and use the most economical fuel.
- Because Global can provide both fuels, it is flexible as to which fuel a customer chooses to burn.
- Global can advise you of opportunities to extract the maximum value from the market by executing a substitution of fuels and will handle all the logistics of providing alternative fuel.
- Any decision to substitute fuels resides in the customer after reviewing the economics involved. There is no limit as to the number of times that a fuel substitution can be executed — it is market driven.

NATURAL GAS / RESIDUAL OIL BTU OPTION

- Global will provide a Btu price that will be fixed for an agreed term regardless of which fuel is burned based on market conditions and the number of days that the customer can burn oil.
- Available to dual fuel customers who can burn either oil or natural gas. Ensures that the customer will have price and budget certainty regardless of which fuel they burn.
- Global will supply and deliver either oil or natural gas at a Btu equivalent price.
- Eliminates the need for the customer to decide when to switch from gas to oil or vice versa for purely economic reasons.
- By switching your fuel Global can deliver to you the least expensive fuel source and lower your overall cost.
- Provides lowest fixed forward cost to dual fuel customers.



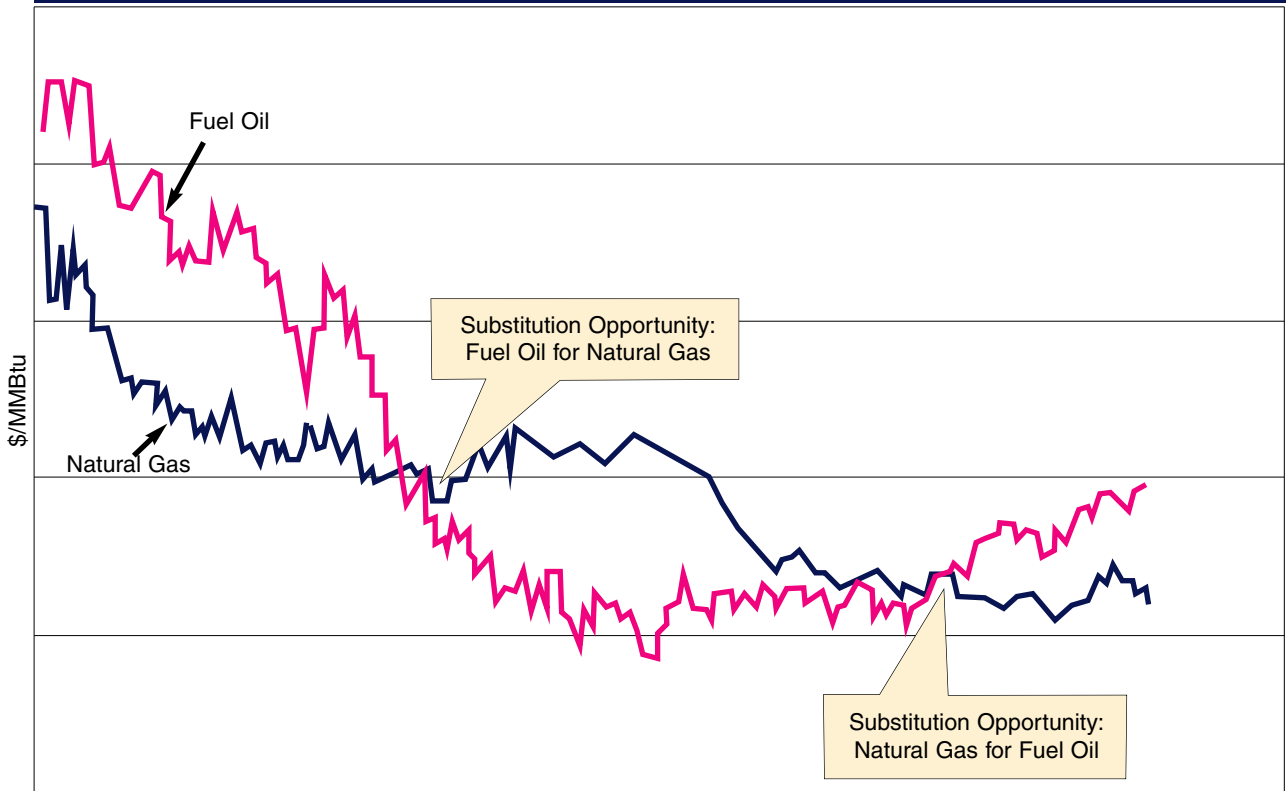
Provides the customer with the mechanism to release one fuel under contract into the market and substitute it with an alternative fuel at a lower overall cost



The Energy to Lead the Way!

www.globalp.com

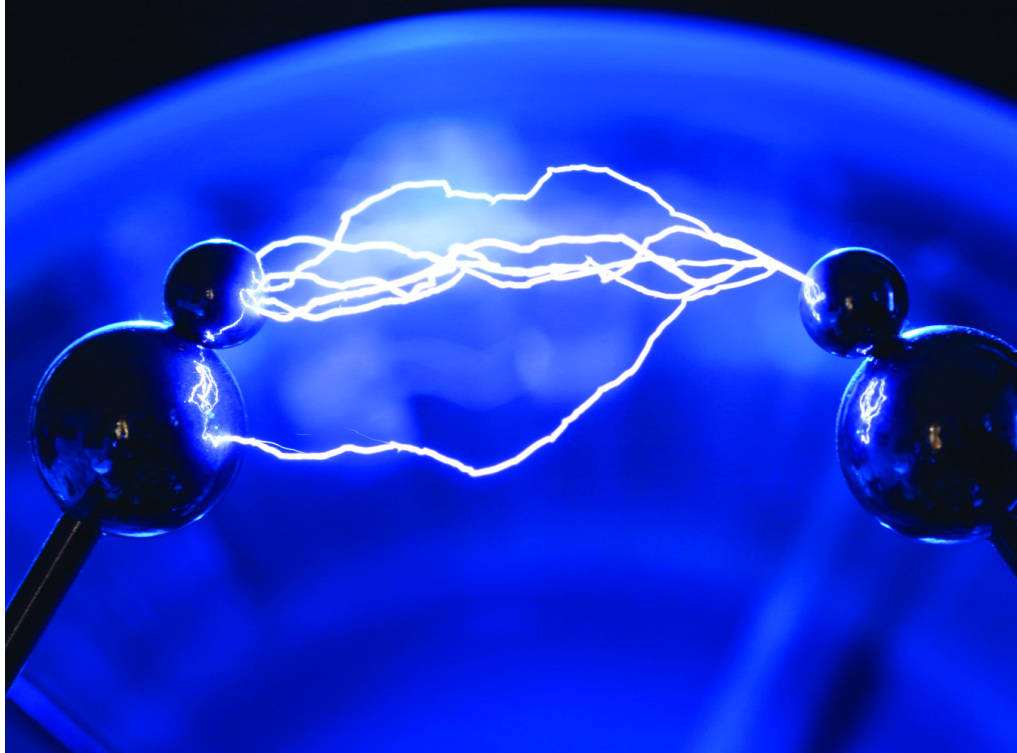
NATURAL GAS vs. FUEL OIL



ELECTRICITY

PROCUREMENT

- Competitive supply arrangements provide better pricing, lower costs and more options for the customer than the utility.
- Customers are no longer captive to the utility and its variable, and volatile, pricing mechanisms tied to the market.
- Long-term fixed price contracts are available to provide budget certainty, protect against electricity price spikes and allow for accurate forecasting of electricity costs.
- Market based pricing is also available for customers wishing to float the market month-to-month.
- Global provides several procurement methodologies which include free analysis, up-front recommendations and strategies, and efficient management of the entire procurement process at no added cost to the customer.



DEMAND RESPONSE PROGRAM

- Demand Response programs are designed by the Independent System Operator (“ISO”) of the region’s power pool to prevent blackouts, brownouts and other losses of service in lieu of increasing generation capacity.
- Participating customers are provided with an opportunity to lower their overall energy costs by receiving a recurring revenue stream from the ISO in exchange for their promise to reduce usage if / when requested.
- A “green” program that is available to businesses for no out of pocket costs.
- Global coordinates and handles the entire process with proven, licensed and reputable Demand Response providers on behalf of customer with no fee to customer.

Global coordinates and handles the entire process with proven, licensed and reputable Demand Response providers on behalf of customer with no fee to customer



The Energy to Lead the Way!

www.globalp.com